

# Processes that make EPM implementations successful

## EPM deployment solutions



It is generally agreed that getting the business processes right is the most important aspect of a successful EPM deployment. Indeed, many deployments fail because too much emphasis is put on the technology and not enough attention is paid to defining and applying the fundamental business processes that drive EPM, and then maintaining proper process throughout a deployment and subsequent rollout of EPM.

project solutions that make a difference

## Efficient process definition

All our services to help you define and refine business processes rely on one key ingredient - you. After all, who knows your business the most - you or us? Where we add value is in helping you sort out the key process drivers that make your projects tick - and then by helping you to apply these drivers to an EPM environment.

- We'll spend time working with your key project team members; working out which existing process work well, and which don't. If we can use existing processes - we will. If not, we'll show you how processes can be changed or improved upon, focusing at all times on making EPM work for your business.
- We'll also help you document and communicate your processes so everyone involved knows just what they need to know and how actions of individual team members impact the critical success factors for making EPM work.

## Managed pilots and deployments

No-one gets EPM absolutely right first-time. That's why it's important to test your people, processes and systems in a controlled environment. Our expertise in this key area will help you ensure that, when it comes to an eventual EPM rollout, your EPM solution is just that - a solution that works.

- Once preliminary EPM processes are in place, test them out in a pilot environment. Dry-run these processes in safety. We'll be on hand as much as you need - to ensure a smooth and trouble-free pilot.
- With a pilot concluded and EPM processes fully defined, you'll need to then roll EPM out to the wider audience within your organization. We can help you here too; with seminars to inform and at-desk coaching being just some of the services that we can offer.